

POSITION SUMMARY

Position	Intern – Product Management
Description and Objective	To learn and carry out support functions in the Product Management and Sales Departments while maintaining the high standards of Hamburg Sud service.
Department & Office Location	Product Yield Management – Auckland office
Reporting To	Michael Beck – Commercial Manager & Product Yield Management Department Manager
Supportive To	Trade Managers
Main Customers	Internal – Sales Department, COM Department

Position Summary (also referred to as Position Description)

Key Responsibilities

The key functions (but are not limited to) are as follows:

- Daily monitoring of global shipments for one of the main customers in New Zealand, which included constant contact with our transship and destination offices in overseas, as well as daily updates to the customer.
- Weekly reporting of transship volumes and forecasts for EANZ PANZ AANZ trades.
- Daily monitoring of booking volumes per vessel in the Asian Trade, with daily updated overviews to the Trade Manager.
- Weekly transship checks with the transship desks in Australia and Asia, with internal teams and main external customers updated through transship reports and overviews.

- Weekly vessel space checks with space performance reports per vessel updated for the Trade Manager in the Asian Trade.
- Constant monitoring of the competition schedule reliability (advertised ETAS and ETDs versus actual sailing and arrival dates) in the Asian Trade, with weekly updates to the Trade Manager.
- Constant monitoring of the target volumes per customer versus actual booking volumes, with weekly updates to the Trade Manager.
- Weekly checks of the competition websites for possible changes in shipping services, schedules and surcharges.
- Managing of daily and weekly sailing schedules, including the South Pacific Islands (French Polynesia, Fiji, and coffee business).
- Ad hoc trade management performance analysis
- Other tasks that may be assigned from time to time

Reporting Requirements

This position reports to Michael Beck – Commercial Manager & Product Yield Management Department Manager

Hours

8.30 am to 5.00 pm - 1 hour lunch. Due to the nature of the role, occasional flexibility may be required with extended working hours from time to time due to overseas negotiations and contacts. This is generally discussed with the reporting Manager.

GLOBE Job Profiles

Business area	Job Profile Name	Structural organization unit (SOU)
LNZAKLO	PM & SL BUSINESS SUPPORT EXPERT	HQ
LNZAKLO	TRANSSHIPMENT LIST GLOBAL INQUIRY INTERIM	HQ
LNZAKLO	BOOKING LIST GLOBAL INQUIRY INTERIM	HQ
LNZAKLO	BOOKING GLOBAL INQUIRY INTERIM	HQ

NOTE

Further details on the GLOBE Job Profiles are outlined in the GLOBE Job Profile Handbook. Please ensure to make reference to the current GLOBE Reference Materials that are accessible from the company Intranet, as they are generally subject to amendment from time to time.