

Business Development Intern (m/f)



HAMBURG BUSINESS DEVELOPMENT INTERN

StyleLounge (www.stylelounge.de) is a leading fashion price comparison platform in Europe with over 3m monthly visits. Our mission is to match online shoppers with their favorite outfits among millions of products available in over 400 online shops. StyleLounge was launched in 2015 by Truventuro (Finanzcheck, Dreamlines, Home2Go...) and now operates in 6 European countries. The company has experienced a steep growth, and is now a top player in Europe.

We use a data-driven approach and artificial intelligence to provide the best recommendations that fit every shopper's needs. For our next growth phase, we aim at developing new features and products to provide the best possible user experience. Innovation, data and expansion are our motto. Our office is based in the center of Hamburg and consists of 30 highly skilled, motivated and fun people from all around the world.

To prepare for our next growth stage, we are currently looking for an Business Development Intern (m/f) - 6 months minimum.

Your responsibilities

- You identify interesting partners independently and you convince them to cooperate with us
- You explain and negotiate our compensation models up to point of concluding the contract
- You attend to our partners and ensure a successful cooperation
- You take care of product and content management of the StyleLounge websites
- You take over own projects and support the Head of Business Development in day-to-day business
- You collaborate closely with our global fashion partners to optimize their campaigns



STYLELOUNGE

Your skills

- You study Business, Economics, Humanities or similar
- You have first experiences in customer contact, sales and/or account management
- You are communicative and openly approach other people
- You are able convince others of your ideas and you work well independently as well as in teams
- You are enthusiastic about e-commerce and online marketing
- You speak English fluently and you are additionally fluent of the following languages: Dutch, French, German or Swedish

We offer

- A job in which you contribute from day one to the success and growth of the company
- An insight into a dynamic and fast-growing tech start-up
- Working together with a top-performing and international team
- A modern workplace in a prime location in the city center of Hamburg
- Regular team events
- Free drinks, coffee, snacks and fresh fruit
- And most importantly: A steep learning curve and a job you can enjoy

Interested in the challenge? We are looking forward to receiving **your CV** and **a short intro** explaining why you think you are a fit (5 lines max, make them count!) at jobs@stylelounge.de.

Please include your earliest possible entry date and the preferred duration of your internship.